# SBA's 504 Loan . . . Fixed Asset Financing for Small Business



### 504 Loans Can Be Used To . . .

- ✓ Purchase land and construct new buildings
- ✓ Purchase and renovate existing buildings
- √ Acquire and install machinery
- √ Expand existing facilities

50%

## Advantages of an SBA 504 Loan

✓ Low down payment - As little as 10% ✓ Long term repayment - 10 or 20 years √ Low, fixed interest rate on 504 debentures

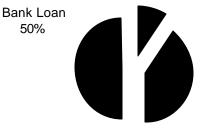
### **504 Loan Structure**

**Example: \$3,750,000 Project** 

% of **\$ Amount Project** Security 1<sup>St</sup> Lien Bank Loan \$1,875,000 50% 2nd Lien SBA/CDC Loan \$1,500,000 40%

10%\* Borrower \$ 375,000 \$3.750.000 100% Total:

Borrower 10%



SBA/CDC Loan 40%

504 Financing works best on *general projects* up to \$5 million and on manufacturing projects up to \$10 million.

## **How It Works**

South Carolina has 7 Certified Development Companies licensed by SBA. These CDCs work closely with borrowers and their banks to package, process, and service 504 loans. The loans are funded by the sale of SBA guaranteed debentures on Wall Street. These government guaranteed bonds enable 504 borrowers to obtain low, fixed interest rates on 10- or 20-year loans. Call one of the CDC's listed below to find out if a 504 Loan is right for you!

Appalachian Development Corp.	Greenville	David L. Mueller	(864) 242-9733
BCI Development Corporation	Columbia	Charles E. Harmon	(803) 461-3808
Catawba Regional Dev. Corp.	Rock Hill	Harold S. Shapiro	(803) 327-9041
Certified Development Corp. of SC	Columbia	W. C. Grimes	(803) 798-4064
CSRA Business Lending	Augusta, Ga.	Randall E. Griffin	(706) 210-2000
Coastal Area District Dev. Authority	Brunswick, Ga.	Robin Blackwell	(912) 261-2500
Small Business Assitance Corp.	Savannah, Ga.	Anthony O'Reilly	(912) 232-4700